



## BOY SCOUTS OF AMERICA

SOUTHERN REGION  
50 Chastain Center Boulevard  
P.O. Box 440728  
Kennesaw, Georgia 30144  
404-421-1801

October 7, 1994

Mr. John Akerman  
BOY SCOUTS OF AMERICA  
SOUTHWEST FLORIDA COUNCIL  
1815 Boy Scout Drive  
Fort Myers, Florida 33907

Dear John:

The Southern Region Board at its September 24, 1994 meeting, voted not to grant a charter to the Sunny Land Council, Sarasota, Florida, when the current charter expires. We have met with the Sunny Land Council President and Scout Executive and outlined a plan of action to reassign their territory to a neighboring council. The plan calls for them to continue their regular operations through 1994. During that time the region will conduct a complete audit and inventory of all assets and liabilities which we will share with any council interested in acquiring the Sunny Land territory.

One of the most important steps in this process is to ask the neighboring councils to submit to the region your interest in bringing the Sunny Land territory into your council and if so, what, and how, would you make the transition work? Even though we would want to have meetings with the key leadership of the interested councils, we feel it is important we have your interest in writing as a beginning step. If you wish to discuss this or have questions before you prepare a response please call me or Benny High at the regional office.

Please share this with your council president and officers. Thank you for your help.

Sincerely,

A handwritten signature in cursive script, appearing to read "Roger".

Roger A. Ohmstede  
Regional Director

RAO:jsg

cc: Benny High  
Bob Somers  
Richard Paul  
Sunny Land Council



## Boy Scouts of America

Southwest Florida Council  
1815 Boy Scout Drive  
Fort Myers, Florida 33907  
Telephone: (813) 936-8072  
Fax: (813) 936-7864

October 10, 1994

Mr. Roger A. Ohmstede  
Boy Scouts of America  
P.O. Box 440728  
Kennesaw, GA 30144

Dear Roger:

Thank you for the opportunity to express on behalf of the Executive Board of the Southwest Florida Council our interest in receiving the reassignment of territory of the Sunnyland Council. In discussions I have had with key board officers, we are very interested in helping to provide council support to Manatee, Sarasota, and DeSoto Counties. We submit the following thoughts for your review.

I. **HISTORY:** In the late 1960's, volunteers from what is now the Southwest Florida Council, convinced the appropriate regional and national officials that Charlotte, Lee, Hendry, and Collier should be separated from the Sunnyland Council and an independent council be organized. In July of 1968, the Southwest Florida Council received a charter to operate, to our knowledge, the last charter granted in the United States. The key volunteer in that separation was George Sanders, still active as a member of the Advisory Board of the Southwest Florida Council, and without a doubt the main benefactor of the program in Southwest Florida. Mr. Sanders tells me that a separation occurred because of a lack of service. He tells me that professional service from Sarasota was one man who came on a part-time basis to Southwest Florida. At that time in the history of this area, Fort Myers was still a very small town, and Naples was but a community crossroad on the map. Punta Gorda was the largest city in this area. The road system was inadequate, and communications at the time were below today's standards, so it was necessary to break apart the council to provide the service that has been given since its organization in 1968.

This separation, however appropriate for the times, does not meet today's standards for efficiency, and a "remarriage" of the once together territories would be perceived as a very appropriate step by Southwest Floridians spanning the entire region.



October 10, 1994  
Mr. Roger Ohmstede  
Page three

Our financial shortcomings have been overcome by a board who has taken a very aggressive stance towards service and productivity. Recognizing that our shortfall would be significant, the board still voted to hire a fifth unit service executive in 1993 to specifically serve our Operation First Class emphasis, a program this council has been "writing the book on" for the past four years. The addition of this minority executive has already provided a great impact on the service to the young people of our "at risk" areas. Our SME campaign in 1994 was again successful. Combined with the other events and the sharpest pencil available, we know we have turned our financial situation around, and by standing alone in 1995, we would certainly have a banner year.

The addition of the territories of the Sunnyland Council bring with them no guarantees of financial success. The Scout Executive and board of the Southwest Florida Council recognize this fact and have a plan of action that would create the right environment for this new council to be successful.

First, the current staff of the Sunnyland Council is already scheduled to join with the staff of the Southwest Florida Council for their Friends of Scouting Planning Conference scheduled for mid-October, 1994. The success of the FOS program in the Southwest Florida Council and the quality training that will take place with the staff of the Sunnyland Council will guarantee that the tools are in place for the professionals to do their job in fundraising. A commitment by the Executive Board of the Southwest Florida Council to spend time with the right volunteers in the Sunnyland area recruiting and training these volunteers in the techniques that have provided Southwest Florida with a 43% increase in FOS dollars in a two year period, should help to bring the districts of Sunnyland up to the levels that are now being experienced in the Southwest Florida area.

The two council's calendars parallel each other as they deal with fundraising activities, so the marriage of popcorn sales, golf tournaments, distinguished citizen events, and FOS are already compatible in the calendar by all of the volunteers of the five districts of the Southwest Florida Council combined with the two districts of the Sunnyland Council and should prove to provide an environment for success in our ability to raise the funds necessary to maintain current staff, and, in fact, expand to further unit serving positions in the future.

October 10, 1994  
Mr. Roger Ohmstede  
Page two

An interstate highway system now runs the entire length of this area, and certainly with today's technology, communication is no longer an issue. Support could be guaranteed because of the size of each of the municipalities that are served in this geographic area as well, with professionals located in each of the key cities of a council such as is being proposed.

II. ADMINISTRATIVE SUPPORT: The Southwest Florida Council is extremely fortunate in that our "Friends of Scouting" provide us with more than necessary support financially to continue to provide high quality service to our volunteers and youth--namely, a new Scout Service Center that is to be completed by May 15, 1995, that would be more than adequate to house all of the needs of an administrative headquarters that would be necessary to serve a six and one half county area. Plans are already developed to house comfortably a staff of twelve professionals and five support staff, along with a state of the art meeting center and a Scout Shop.

This facility has already been paid for through one generous donor in the Southwest Florida Council. It will stand ready to serve the existing council and even more the new council that would be formed by the additional counties being annexed to the north. The facility would be located on Boy Scout Drive in Fort Myers. Recognizing that this is in the Southern portion of the council, it should still prove to be an effective center for Scouting's operations in this region.

III. FINANCIAL: The Southwest Florida Council is not a model for financial success. It has certainly had its difficulties in operating effectively and efficiently, and as much as it is currently in a financial low, the forecast for this council's financial future is extremely positive. The Council has run into some short term financial difficulties at this time because of a major shift in our special events calendar. Our annual Distinguished Citizens Awards Dinner has been moved from September to December, and the cash flow that we appreciated in 1993 has been diverted by approximately sixty days in 1994. This loss of approximately \$70,000 in gross cash flow has caused a cash shortage in the early fall that will be remedied as this event draws closer and tables are sold for the December 6th event date.

The council's product sale has been a major success for the last two years and it is anticipated that this year's product sale will be even better. With the other projected income for 1994, it is estimated that better than \$265,000 in cash will come through our account between now and December 31st. Solving our short term cash problem, it is also projected that we will operate in the black for the first time in three years.

October 10, 1994  
Mr. Roger Ohmstede  
Page four

IV. **STAFFING:** By closing the office of the Sunnyland Council, eliminating the Scout Executive's position, and realigning the two remaining District Executives to the Southwest Florida Council staff, we would create a base staff of seven District Executives and a Scout Executive. It would be necessary in a council of this geographic and staff size, to add a middle manager's position eventually. With the budget being of primary concern, the initial "marriage" would be of this seven man professional staff realigned for service through the District Executives. The Southwest Florida Council has a unique opportunity to serve in that four of its five District Executives now carry a Senior District Executive's status. The two current District Executives of the Sunnyland Council are also Senior District Executives. With this high combination of tenured professionals, it is expected that the council could operate without middle management until the budget was assured for 1995 and beyond. Of utmost priority, would be adding an eighth unit service executive to the northern service area of the new council to provide balanced support to the units and to the young people in the program.

V. **AREA DEMOGRAPHICS:** Inasmuch as initial research on behalf of the Boy Scouts of America has indicated that the territory of the Sunnyland Council should be merged to the north, many of the agencies and organizations who serve the southwestern region of the state of Florida have districts, territories, and regions that serve what would in effect be the new council out of Southwest Florida. Area service from Bradenton to Naples is by design in the Peace River Presbyterian Church, the Diocese of the Catholic Church, and the governing body of the Episcopal Church, all serving what would be the new council of Southwest Florida, all partners in our program. The Gulf Coast Council of the Girl Scouts with their main office in Sarasota, and a branch office in Fort Myers, serve this same territory. Companies such as Sun Bank and Northern Trust align with twin regions, Sarasota and Fort Myers service areas, that serve a similar demographic society.

A review of the municipalities of the two areas, versus that of the Sunnyland/Tampa area show very similar cities in Bradenton, Sarasota, Venice, Port Charlotte, Fort Myers, and Naples, all with an emphasis on tourism and a high level of retirees and "snow birds" who are part of the areas economic and socio-economic base. The fact is that the cities served from Bradenton south are very much alike. They each struggle with an ability to provide funding even without a high industry base, and find the majority of the residents employed in tourist and soft support industry. Brought together, we believe this is a plus.

October 10, 1994  
Mr. Roger Ohmstede  
Page five

VI. **VOLUNTEERS:** The volunteer leadership of the Sunnyland Council and the Southwest Florida Council have blended together over the years. Many of our Troops have opted to have their summer camp at Flying Eagle as a change of pace, as the Sunnyland units have come to the Price Sanders Reservation. Volunteers from the Sunnyland Council have participated in our Wood Badge course and many of the volunteers still maintain ties that go back a quarter century to when the councils were once united. We believe that the volunteers that make the program happen in Manatee, Sarasota, and DeSoto counties would feel more compatible with the volunteers that currently make up the unit, district, and council leadership of the Southwest Florida area. The camps are conveniently located for cross-over from each council, and with the sale of the office in Sarasota, the capital base would be there to operate and maintain both facilities--one as a weekend operating facility and the other specializing with its long-term capabilities for the expanded Boy Scout program that would exist with the two councils together.

VII. **SUMMARY:** We believe there is a great opportunity for a new council to be formed in the Southern Region of the Boy Scouts of America. Based on information we have available, this class 54 council would be poised for an exciting and expanded service for both the volunteers of the old Sunnyland Council and the volunteers of the Southwest Florida Council. The joining of the Sunnyland Council south to Southwest Florida should create the best possible scenario for public relations for the Boy Scouts of America and at the same time create the best possible scenario for service to the young people that are in our programs. We know we can be of service to the three counties to our north. We hope that you will consider this request seriously. Let us know if there is other information that you would need in helping to make the decision of the realignment of territory.

Sincerely,

JOHN AKERMAN  
Scout Executive  
On behalf of  
The Southwest Florida Council

JAMES MCFADDEN  
Council President

Enclosures

**COUNCIL CLASSIFICATION CRITERIA**  
(Effective January 1, 1992)

CLASS	(M) PRO STAFF	(M) TAY	(M) YOUTH MEMBERS	(M) ADULTS	(M) OPER INCOME	(M) SELF SUPPORT	UNITED WAY	UNITS
56	27	200,000	40,000	10,000	\$2,902,000	\$2,400,000	\$502,000	1,162
	AND	AND	AND	AND	AND	AND	AND	AND
	UP	UP	UP	UP	UP	UP	UP	UP
55	14	100,000	15,000	5,000	\$1,400,000	\$1,000,000	\$400,000	515
	TO	TO	TO	TO	TO	TO	TO	TO
	26	199,999	39,999	9,999	\$2,901,999	\$2,399,999	\$501,999	1,161
54	8	55,000	10,000	3,000	\$ 800,000	\$ 600,000	\$300,000	331
	9 TO	78,950 TO	9836 TO	3342 TO	1,100,000 TO	368,000 SMC TO	TO	TO
	13	99,999	14,999	4,999	\$1,399,999	\$ 999,999	\$399,999	514
53	5	35,000	6,000	2,000	\$ 500,000	\$ 300,000	\$200,000	182
	TO	TO	TO	TO	TO	TO	TO	TO
	7	54,999	9,999	2,999	\$ 799,999	\$ 599,999	\$299,999	330
52	3	20,000	3,000	1,000	\$ 350,000	\$ 250,000	\$100,000	114
	TO	TO	TO	TO	TO	TO	TO	TO
	4	34,999	5,999	1,999	\$ 499,999	\$ 299,999	\$199,999	181
51	1	UP	UP	UP	UP	UP	UP	UP
	TO	TO	TO	TO	TO	TO	TO	TO
	2	19,999	2,999	999	\$ 349,999	\$ 249,999	\$ 99,999	113

- NOTE: 1. Six major criteria identified as (M); minor criteria are "United Way" and "Units", which shall be considered in borderline situations to maintain or increase a council's classification.
2. Council must have at least four the six Majors to qualify for the classification.

*RECLASSIFICATION OF COUNCILS, PAGE 11 OF "CLASSIFICATION"*

*(Compensation and Benefits Guide).*

LOCAL COUNCIL INDEX

DECEMBER 31, 1990-91-92

SOUTHERN REGION	AREA 04 085 WEST PALM BEACH FL			AREA 04 088 FORT MYERS FL		
	1991	1992	1993 Q	1991 Q	1992	1993
	TOTAL YOUTH POPULATION (6-16)	92,758	95,283	99,752	44,214	44,695
% TOTAL BSA YOUTH ENROLLED	11.7	10.3	10.2	13.0	11.8	11.5
% TOTAL YOUTH ENRL INCL LFL	14.0	11.9	12.0	13.5	12.3	12.2
TOTAL YOUTH BSA	10,889	9,819	10,173	5,738	5,271	5,292
TOTAL YOUTH LFL	2,116	1,530	1,779	219	238	292
TOTAL YOUTH INCL LFL	13,005	11,349	11,952	5,957	5,509	5,584
% TOTAL YOUTH GAIN/LOSS BSA	-11.2	-9.8	3.6	1.3	-8.1	0.4
% TOTAL YTH GAIN/LOSS INCL LFL	0.5	-12.7	5.3	0.9	-7.5	1.4
TOTAL UNITS BSA	342	301	307	175	165	188
% TOTAL UNITS GAIN/LOSS BSA	-2.3	-12.0	2.0	3.6	-5.7	1.8
TOTAL LFL GROUPS	12	13	18	06	03	02
TOTAL NEW UNITS - BSA	39	26	40	28	21	27
TOTAL NET DROPPED UNITS - BSA	57	68	23	128	32	18
TOTAL ADULTS BSA	3,985	3,809	3,868	1,989	2,001	1,844
TOTAL ADULTS LFL	52	64	76	24	14	09
GRAND TOTAL YTH SERVED BSA/LFL	21,761	19,583	18,387	11,014	8,839	8,540
YOUTH POPULATION PER EXECUTIVE	9,275	11,907	11,083	7,369	8,939	7,657
COUNCIL EXECUTIVE POSITIONS	10	08	09	06	05	06
TIGER CUB POP - GRADE 1	7,974	8,245	8,841	3,466	3,909	3,688
TIGER CUBS	1,494	1,323	970	681	563	400
% TIGER CUBS ENROLLED	18.7	16.0	11.0	19.6	14.4	10.8
CUB SCOUT POP./GRADES 2-3	14,339	14,818	17,740	6,831	7,351	7,482
CUB SCOUTS	2,890	2,787	3,048	1,517	1,334	1,622
% CUB SCOUTS ENROLLED	20.2	18.8	17.2	22.2	18.1	21.7
WEBELOS POPULATION GRADE 4-5	14,411	14,887	16,001	6,808	7,043	6,874
WEBELOS SCOUTS	2,780	2,257	2,477	1,225	1,329	1,135
% WEBELOS SCTS ENROLLED	19.3	15.2	15.6	18.0	18.9	16.5
TOTAL TIGERS/CUBS/WEBELOS	7,164	6,387	6,495	3,423	3,226	3,157
% CUBS/WEBELOS ENROLLED	19.7	17.0	16.4	20.1	18.5	19.2
% TIGERS/CUBS/WEBELOS ENROLLED	19.5	16.8	15.3	20.0	17.6	17.5
PACKS	153	146	143	73	73	73
BOY SCOUT POPULATION (11-13)	19,034	19,689	21,874	9,311	9,474	10,161
BOY SCOUTS	2,701	2,390	2,394	1,262	1,171	1,149
VARSITY SCOUTS	31	00	08	07	05	13
TOTAL BOY SCOUTS/VARSITY SCOUTS	2,732	2,390	2,402	1,269	1,176	1,162
% BOY/VARSITY SCOUTS ENROLLED	14.4	12.2	11.0	13.6	12.4	11.4
TROOPS	121	105	106	62	58	56
TEAMS	06	00	01	01	01	02
EXPLORER POPULATION (14-16)	37,000	37,644	35,296	17,800	16,918	17,741
EXPLORERS	993	1,062	1,276	1,046	869	973
% EXPLORERS ENROLLED	2.7	2.8	3.6	5.9	5.1	5.5
EXPLORER UNITS	62	50	57	39	35	37
LFL ELEMENTARY YOUTH	157	118	350	34	00	00
LFL MIDDLE/JR HIGH YOUTH	00	69	55	00	00	00
LFL HIGH SCHOOL YOUTH	1,931	1,175	1,218	185	238	292
LFL SPECIAL NEEDS YOUTH	28	168	156	00	00	00
% CUB/BOY SCT SUBSCRIBING BL	71.3	78.3	74.3	98.9	97.4	92.5
% TOP TRAINED LEADERS	51.2	52.8	62.2	81.1	57.6	63.1
% 6/30 CUB/WEB SCTS DAY CAMP	13.0	15.2	16.0	32.9	29.7	27.8
% 6/30 CUB/WEB SCTS RES CAMP	1.0	3.5	4.2	5.6	3.2	3.3
% 6/30 BOY SCTS LONG TERM CAMP	48.0	43.9	47.6	51.6	48.9	49.1
ADVANCEMENTS PER 100 CUB SCTS	85.7	91.5	77.3	83.7	74.9	68.3
ADVANCEMENTS PER 100 BOY SCTS	49.0	58.1	51.7	61.6	56.0	55.5
% TOTAL QUALITY UNITS	51.5	44.5	52.1	54.3	58.4	55.4
UNITS PER COMMISS/SRVC TEAM	5.3	6.1	4.4	2.9	2.7	2.6
% UNITS RECHART INCL SR UNITS	88.0	67.0	107.6	94.7	76.0	84.8
% OPER INC FROM ENDOWMENTS	1.0	1.0	0.4	2.4	3.9	1.5
% FUND BAL. OVER TOT. EXPENSES	0.0	0.0	2.7	0.0	0.0	-8.2



LOCAL COUNCIL INDEX

DECEMBER 31, 1990-91-92

SOUTHERN REGION	AREA 04 724 SARASOTA FL			AREA 04 758 WAYCROSS GA		
	1991	1992	1993	1991 Q	1992 Q	1993 Q
	TOTAL YOUTH POPULATION (6-18)	29,104	32,893	33,000	22,924	23,452
% TOTAL BSA YOUTH ENROLLED	12.5	10.8	11.3	14.1	13.8	14.2
% TOTAL YOUTH ENRL INCL LFL	13.4	12.3	12.9	17.3	18.9	17.2
TOTAL YOUTH BSA	3,639	3,558	3,730	3,233	3,245	3,425
TOTAL YOUTH LFL	253	495	522	726	729	740
TOTAL YOUTH INCL LFL	3,892	4,053	4,252	3,959	3,974	4,165
% TOTAL YOUTH GAIN/LOSS BSA	-19.6	-2.2	4.8	8.7	0.4	5.5
% TOTAL YTH GAIN/LOSS INCL LFL	-15.0	4.1	4.8	6.9	0.4	4.8
TOTAL UNITS BSA	138	124	125	107	108	112
% TOTAL UNITS GAIN/LOSS BSA	-14.5	-8.8	0.8	0.8	0.9	3.7
TOTAL LFL GROUPS	01	02	03	05	05	07
TOTAL NEW UNITS - BSA	11	13	20	19	22	15
TOTAL NET DROPPED UNITS - BSA	39	26	19	22	21	11
TOTAL ADULTS BSA	1,622	1,498	1,460	986	1,036	1,080
TOTAL ADULTS LFL	04	09	10	20	18	31
GRAND TOTAL YTH SERVED BSA/LFL	6,818	5,995	6,385	6,811	6,336	6,468
YOUTH POPULATION PER EXECUTIVE	9,701	10,994	11,000	5,731	7,817	8,045
COUNCIL EXECUTIVE POSITIONS	03	03	03	04	03	04
TIGER CUB POP - GRADE 1	2,785	2,721	2,450	1,928	1,838	1,917
TIGER CUBS	311	426	260	360	358	402
% TIGER CUBS ENROLLED	11.2	15.7	10.6	18.7	19.5	21.0
CUB SCOUT POP./GRADES 2-3	5,025	5,437	5,885	3,579	3,723	3,609
CUB SCOUTS	998	1,060	1,162	959	984	958
% CUB SCOUTS ENROLLED	19.9	19.5	19.4	28.8	28.4	28.5
WEBELOS POPULATION GRADE 4-5	4,854	5,320	4,965	3,584	3,633	3,737
WEBELOS SCOUTS	841	763	810	636	618	744
% WEBELOS SCTS ENROLLED	17.3	14.3	18.3	17.7	17.0	19.9
TOTAL TIGERS/CUBS/WEBELOS	2,150	2,249	2,232	1,955	1,960	2,102
% CUBS/WEBELOS ENROLLED	18.6	18.9	18.0	22.3	21.8	23.1
% TIGERS/CUBS/WEBELOS ENROLLED	17.0	16.7	16.7	21.5	21.3	22.7
PACKS	55	51	49	42	41	48
BOY SCOUT POPULATION (11-13)	5,782	6,950	7,100	5,105	5,278	5,494
BOY SCOUTS	1,064	978	984	749	753	775
VARSITY SCOUTS	00	00	04	00	01	00
TOTAL BOY SCOUTS/VARSITY SCOUTS	1,064	978	988	749	754	775
% BOY/VARSITY SCOUTS ENROLLED	18.4	14.1	13.6	14.7	14.3	14.1
TROOPS	60	49	45	45	44	43
TEAMS	00	00	01	00	01	00
EXPLORER POPULATION (14-18)	10,658	12,555	12,500	8,730	8,980	9,424
EXPLORERS	425	331	530	529	531	548
% EXPLORERS ENROLLED	4.0	2.6	4.2	6.1	5.9	5.8
EXPLORER UNITS	21	24	30	20	22	21
LFL ELEMENTARY YOUTH	00	00	00	16	20	160
LFL MIDDLE/JR HIGH YOUTH	00	249	278	00	00	329
LFL HIGH SCHOOL YOUTH	253	246	245	710	651	00
LFL SPECIAL NEEDS YOUTH	00	00	00	00	58	251
% CUB/BOY SCT SUBSCRIBING BL	78.0	81.0	70.6	71.5	66.6	65.5
% TOP TRAINED LEADERS	62.5	71.0	67.2	64.5	57.4	72.3
% B/30 CUB/WEB SCTS DAY CAMP	17.5	18.8	24.4	32.8	27.5	25.8
% B/30 CUB/WEB SCTS RES CAMP	0.0	0.0	0.0	0.0	0.0	0.0
% B/30 BOY SCTS LONG TERM CAMP	37.5	49.8	43.5	47.3	44.2	49.7
ADVANCEMENTS PER 100 CUB SCTS	86.5	67.3	67.5	68.1	71.0	60.4
ADVANCEMENTS PER 100 BOY SCTS	50.3	53.3	43.7	50.2	47.5	56.8
% TOTAL QUALITY UNITS	25.0	46.0	51.2	52.3	52.8	52.7
UNITS PER COMMISS/SRVC TEAM	7.6	5.6	5.2	4.5	7.7	5.9
% UNITS RECHART INCL SR UNITS	77.4	77.2	79.0	88.7	70.1	68.7
% OPER INC FROM ENDOWMENTS	12.9	23.5	27.0	0.0	0.0	0.5
% FUND BAL. OVER TOT. EXPENSES	0.0	0.0	6.6	0.0	0.0	1.5

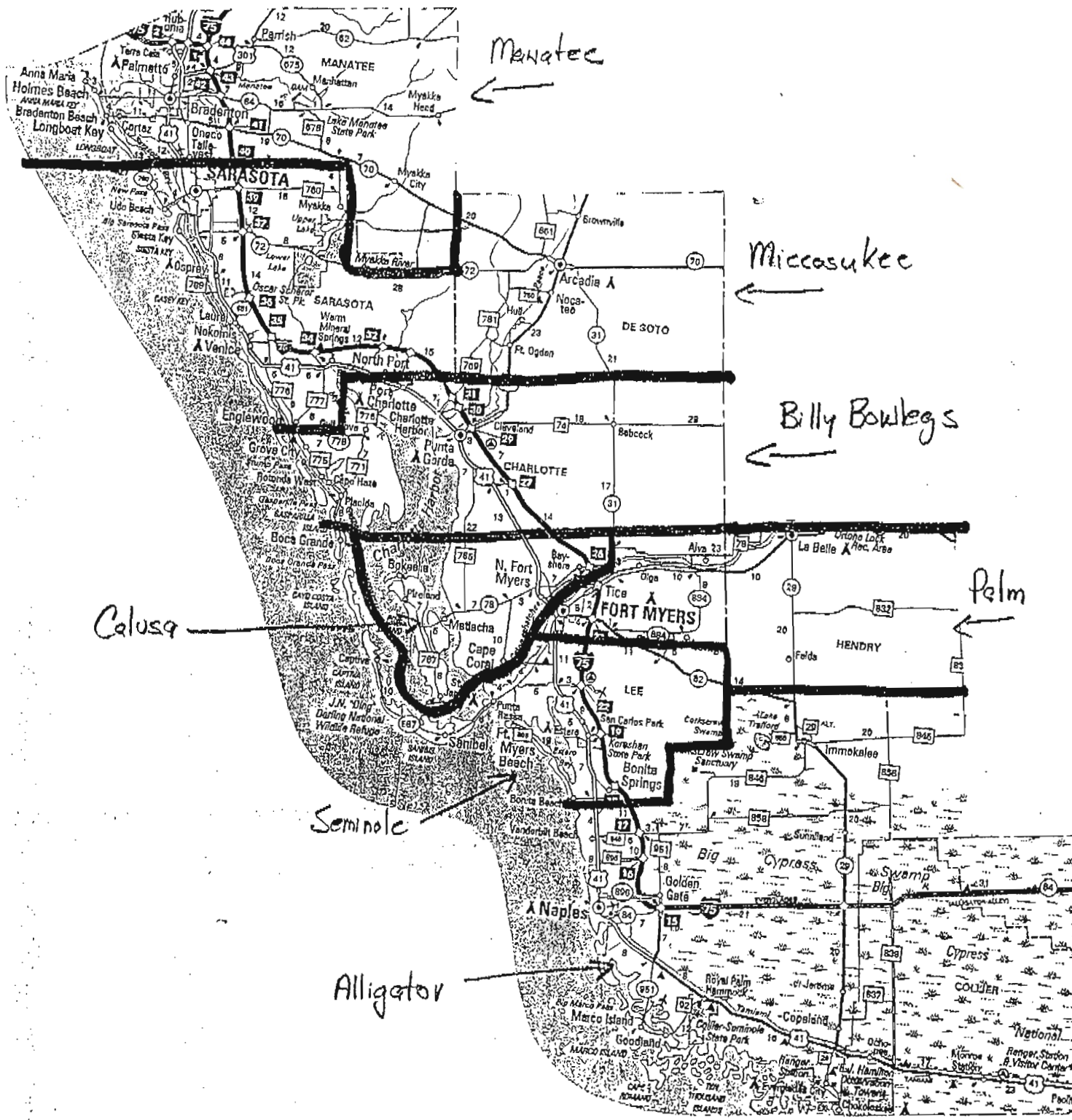
## AREA FOUR FINANCE FACTS

#724 SARASOTA, FL

Comparison Charter vs Audit

OPERATING FUND	1990 AUDIT	1991 AUDIT	1992 AUDIT	1993 CHARTER	1993 AUDIT
SME BUDGET			151,762	159,350	159,350
SME ACTUAL	156,368	148,137	125,355	98,581	103,761
UNITED WAY	68,790	58,620	69,025	60,945	62,768
SALE OF SUPPLIES	4,991	2,815	10,473	11,879	11,879
PRODUCT SALES	0	0	10,198	9,282	7,652
INVESTMENT REVENUE	43,948	29,400	98,059	112,328	112,328
ACTIVITY & CAMP REV	103,651	132,666	93,335	100,437	100,437
OTHER REVENUE	7,116	20,225	10,441	21,900	20,813
TOTAL REVENUE	384,864	391,863	416,886	415,352	419,628
TOTAL EXPENSE	451,127	497,114	417,106	443,152	449,183
REVENUE/EXPENSE	(66,263)	(105,251)	(220)	(27,800)	(29,555)
FUND TRANSFERS	9,256	29,400	140,500	0	3,500
<b>FUND BALANCE</b>					
OPERATING	(7,549)	(83,400)	56,880	29,080	30,825
BOARD DESIGNATED	53,426	31,426	1,226	1,226	1,226
RESTRICTED	12,685	14,889	14,889	10,889	10,889
PROPERTIES	839,548	1,469,919	1,463,842	1,467,783	1,469,414
TRUST/ENDOWMENT	889,528	892,256	832,362	839,281	839,281
<b>TOTAL ALL FUNDS</b>	<b>1,787,638</b>	<b>2,325,090</b>	<b>2,369,199</b>	<b>2,348,259</b>	<b>2,351,635</b>
OUTSIDE TRUST					
<b>GRAND TOTAL</b>	<b>1,787,638</b>	<b>2,325,090</b>	<b>2,369,199</b>	<b>2,348,259</b>	<b>2,351,635</b>

Updated: July 5, 1994



Manatee

Miccosukee

Billy Bowlegs

Palm

Seminole

Alligator

Calusa



**Stewart, Stephan & Bowen, Inc.**  
 REAL ESTATE APPRAISAL & ANALYSIS

WILLIAM E. STEWART, JR.  
 MAI  
 BRUCE A. STEPHAN  
 MAI  
 CLIFFORD M. BOWEN, JR.  
 SRA

**FAX COVER SHEET**

**PAGES SENT** (12)  
**(including cover page)**

**DATE:** 10/19/94

**TO:** Don Hughes

**FAX:**

**FROM:** Bill

**RE:** 1) Sunnyland Acquisition proposal - see attached  
 2) Key 4 meeting Tuesday 10/26 7AM  
 at Bob Evans - does this work for you.

Bill